



ESC UPDATE – OCTOBER 2023

Dub Taylor, Executive Director
Energy Services Coalition

ABOUT ME



- Joined ESC as ED in September 2021 – P/T consulting
 - Active Texas Chapter member prior – “reboot”
- COO of Texas PACE Authority – P/T consulting
- Clean Energy Boards & Committees - local/state/national
- 21 years as the Director of the Texas State Energy Conservation Office (SECO) – Texas’ SEO
 - Managed engineering, technical assistance and energy/water efficiency loan programs for public entities
 - Small office – big state, leveraging and partnering key
- Prior to public service, private sector experience was focused on commercial real estate, property appraisal and property tax consulting

ENERGY SERVICES COALITION



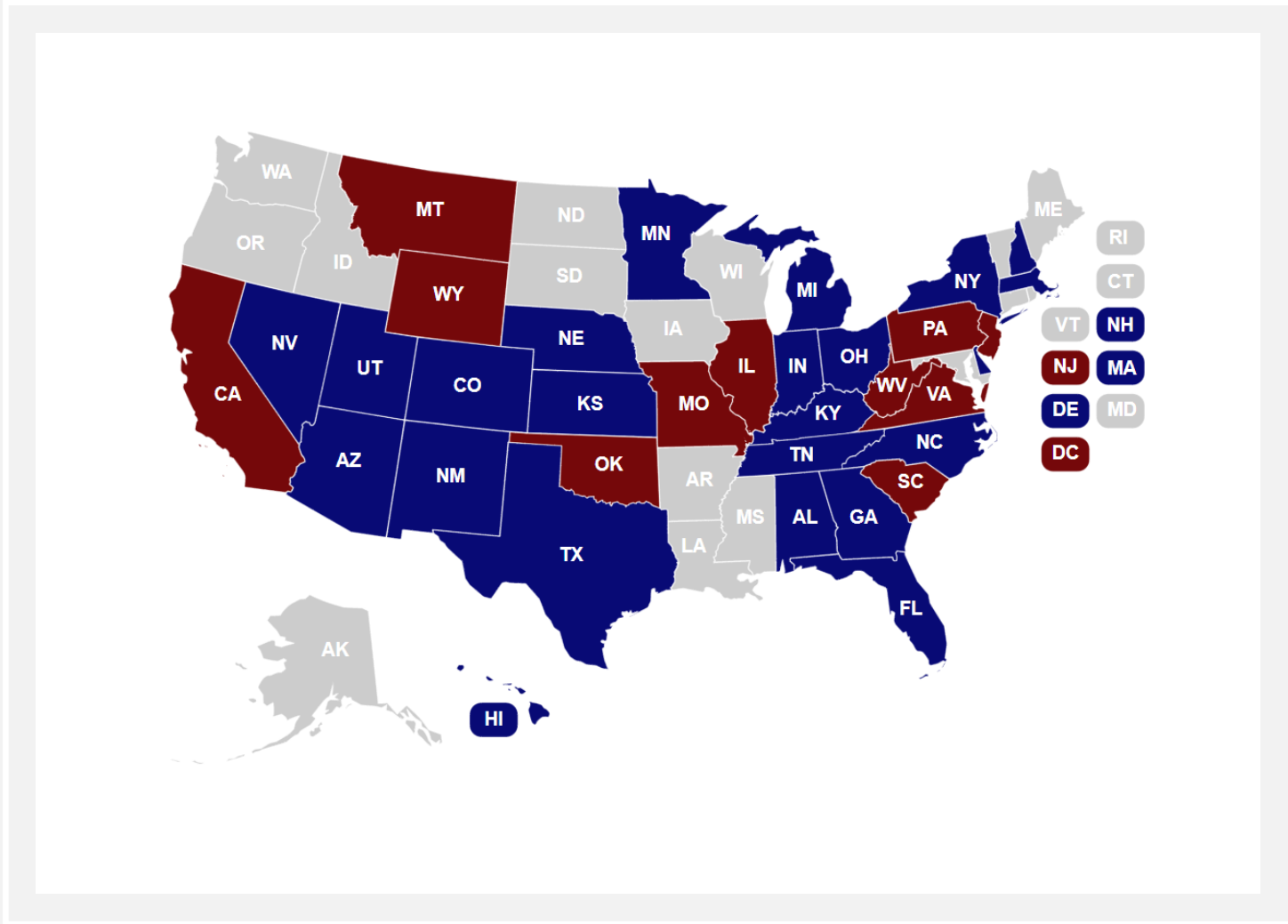
- **Promotes ESPC Benefits**
 - Webinars, Workshops, Documents, Materials
 - Annual Market Transformation Conference
 - Texas 9/21, Florida 9/22, Delaware 10/23
- **Advocates for the Widespread Use of ESPC by State and Local Governments** (501c3 - No Lobbying)
- **Provides ESPC Education & Technical Support**
 - w/NASEO ESPC Foundations trainings (PR, OK, MS, GA)
 - ePB – Federal / ePX – State and Local
 - New DOE ESPC Campaign



PUBLIC-PRIVATE
PARTNERSHIP

STATE CHAPTERS
PUBLIC/PRIVATE
CO-CHAIRS

CODE OF
CONDUCT



States with Chapters

States with Members

WHAT'S NEXT?

- **Membership**
 - Better public sector engagement
 - State and Local Government
- **Dues Changes**
 - Public sector – comped w/active participation
 - Two ESC events or MTC
 - Common renewal date October 1
 - Prorate transition year
- **ESC Value Proposition**
 - Clearer messaging
 - Unique public-private structure
- **Bylaws**
 - Review & update Mission/Vision/Strategies

CURRENT INITIATIVES

- **Strengthen, Grow & Support State Chapters**
 - CA, NJ – prospective
 - MS relaunch
- **Foundational ESPC Work**
 - Education, training, webinars, chapter support
- **New Federal DOE \$ Support**
 - State ESPC needs assessment update & scorecard
 - Strengthen state-level ESPC infrastructure and support best practices
 - New ESPC Campaign - measured impact via ePX
 - Provide public sector ESPC technical assistance

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ESPC FOCUS
2023 & BEYOND